

DNS-OARC 2017 AGM Treasurer's Report

**Keith Mitchell
(for Jacques Latour)
OARC27 AGM
September 2017**

DNS-OARC Financials

- 2016 Financial Statements once again indicate audited with clean bill of health
 - <https://indico.dns-oarc.net/event/27/material/0/0.pdf>
- 2016 finished with \$100k *planned* deficit
- Budget for 2017 targets **break-even** with no further deficits
 - on-track for this
- 2017 YTD figures are for Jan-Aug
- Cash reserves continue strength ~\$370k



DNS-OARC

Domain Name System Operations Analysis and Research Center

Financial Overview

	2015	2016	2017 YTD	2017 Budget
Income	\$535k	\$628k	\$419k	\$739k
Expenses	\$612k	\$727k	\$416k	\$707k
Assets	\$378k	\$360k		
Cash	\$303k	\$293k	\$370k	\$324k



DNS-OARC

Domain Name System Operations Analysis and Research Center

Income Summary

	2015	2016	2017 YTD	2017 Budget
Member fees	\$456k	\$506k	\$370k	\$623k
Donations	\$10k	\$25k	\$0k	\$0k
Workshop Sponsorship, fees	\$69k	\$82k	\$40k	\$80k
Project Funding	\$0k	\$15k	\$9k	\$36k
TOTAL	\$535k	\$628k	\$419k	\$739k



DNS-OARC

Domain Name System Operations Analysis and Research Center

Expenditure Summary

	2015	2016	2017 YTD	2017 Budget
Consultants/ Professional	\$385k	\$461k	\$327k	\$483k
Capital Equipment	\$63k	\$40k	\$11k	\$26k
Co-location	\$12k	\$21k	\$18k	\$26k
Workshops	\$76k	\$88k	\$46k	\$74k
Other	\$76k	\$117k	\$14k	\$98k
TOTAL	\$612k	\$727k	\$416k	\$707k



DNS-OARC

Domain Name System Operations Analysis and Research Center

Long-Term Financial Targets

- Strategy from Feb 2017 Retreat:
- \$1M revenue by 2019
- Build 1 year's operation of cash reserves by 2020



DNS-OARC

Domain Name System Operations Analysis and Research Center

Questions ?



DNS-OARC

Domain Name System Operations Analysis and Research Center