



OARC
AGM 2022

DNS-OARC 2022 AGM
Treasurer's Report

DNS-OARC Financials

- 2021 Financial Statements once again audited with clean bill of health
 - some adjustments due to new tax regulations needing us to treat services, workshops, and donation parts of Membership subscriptions distinctly
- Another strong year, though not quite as much as 2020
 - lower workshop and development project revenue
- \$168k surplus on \$895k revenue
- Built cash reserves to \$819k
- 2022 YTD figures are for Jan-Sep ($\frac{3}{4}$ trs)



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Domain Name System Operations Analysis and Research Center

2022 Summary

- Some signs industry economics are tightening:
 - membership growth slightly ahead of churn
 - longer sign-up, renewal cycles
- Revenue YTD is around 70% of budget target, expenses 87%
- ~break-even YTD
- Planned projected deficit of -\$111k is investment in growth
- No funded development work during Q1-3 2022
- Hybrid workshops seeing roughly half in-person attendance levels pre-pandemic, online attendance significantly reduced, impacts total revenue/expenses but P&L neutral



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Financial Overview

	2020	2021	2022 YTD	2022 Budget
Income	\$1,006k	\$895k	\$642k	\$925k
Expenses	\$678k	\$718k	\$646k	\$742k
Assets	\$755k	\$1,005k	\$965k	
Cash	\$594k	\$819k	\$729k	\$866k



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Income Summary

	2020	2021	2022 YTD	2022 Budget
Member fees	\$607k + \$211k	\$571k + \$181k	\$568k	\$751k
Donations	\$48k	\$2k	\$25k	\$127k
Workshops	\$40k	\$46k	\$46k	\$40k
Projects, Grants, Misc	\$100k	\$95k	\$3k	\$7k
TOTAL	\$1,006k	\$895k	\$642k	\$925k



Expenditure Summary

	2020	2021	2022 YTD	2022 Budget
Contractors	\$510k	\$587k	\$425k	\$523k
Capital Equip	\$21k	\$49k	\$36k	\$36k
Co-location	\$25k	\$40k	\$35k	\$34k
Workshops	\$73k	\$13k	\$43k	\$55k
Travel	\$21k	\$4k	\$55k	\$49k
Other	\$28k	\$25k	\$52k	\$45k
TOTAL	\$678k	\$718k	\$646k	\$742k



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Thank You Jacques !!

- Our outgoing Treasurer, Jacques Latour (CIRA) sends his apologies for today's meeting
- In his 6-year term as Director and Treasurer he has been immensely helpful and supportive
- Please join me in thanking Jacques for all his support and contributions to OARC



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Questions ?



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